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COMPASS COMMERCIAL

1699 Van Ness Ave, San Francisco, CA 94109

INVESTMENT OVERVIEW



- Three Unit Mixed-Use in Eureka Valley
- Two Large Flats Tenant Occupied
- Restaurant Occupied Retail Space
- Units Separately Metered for PG&E

- Low Operating Expenses
- Over 50% Upside in Rents
- Well-Located Near Castro Retail
- Excellent Value Only \$393 per Square Foot

4416-4420 18th Street is a three unit mixed-use building in Eureka Valley, a few blocks from the heart of the Castro retail district. The property is tucked away on a tree-lined block making it a unique asset to the location. The ground floor is occupied by a successful restaurant. The business is currently on a month-to-month lease, but has expressed interest in signing a longer term lease, which will provide stability for both the tenant and new owner. Upstairs are two large flats. Both units are currently used as 3bd. Each has high-ceilings, hardwood floors, built-in cabinets, and period charm. Both units are rented significantly below market rate. The property is professionally managed and well maintained. This is an excellent opportunity to purchase a mixed-use asset in a strong location at an entry level price.

PROPERTY DETAILS



PROPERTY OVERVIEW

BUILDING SYSTEMS

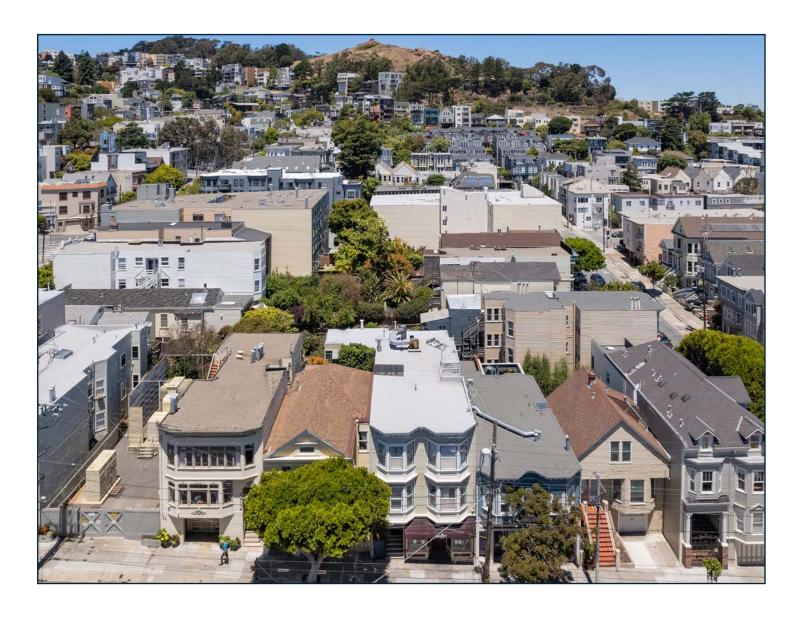
Year Built	1900
Parcel Number	2650-017
# of Units	3
Unit Mix	2 Three-Bedroom & 1 Commercial
Parking	None
Sq. Feet	4,200
Lot Sq. Feet	1,934
Neighborhood	Castro

RH-3
Concrete
Wood-Frame
Modified Bitumen
None
Master Metered
Individually Metered
Individually Metered

RENT ROLL

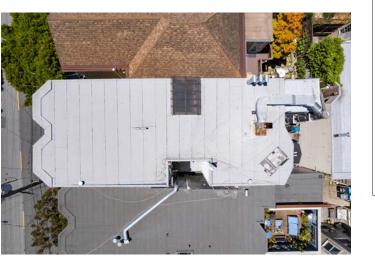
Unit	Туре	Rent	Market Rent	Move-In Date
4416	Commercial	\$3,400.00	\$4,250.00	Month-to-Month
4418	3bd/1bd	\$2,611.66	\$4,500.00	9/1/2002
4420	3bd/1ba	\$2,557.48	\$4,500.00	2/1/2002

Monthly Income	\$8,569.14	\$13,250.00
Annual Income	\$102,829.68	\$159,000.00
Upside	55%	



FINANCIAL OVERVIEW





Financial Overview

Price	\$1,650,000
Price Per Unit	\$550,000
Price per Sq Foot	\$393
GRM	16.0
Cap Rate	3.6%
Annual Income	\$102,830
Net Operating Income	\$41,122

Estimated Expenses

New Property Taxes (est. @ 1.179%)		\$19,466
Insurance		\$5,000
PG&E		\$0
Water		\$5,000
Garbage		\$1,515
Management	5%	\$5,141
Repairs & Maintenance		\$5,000
Total Expenses		\$41,122

Annualized Operating Data

Scheduled Gross Income		\$102,830
Less Vacancy Rate	3.0%	\$3,085
Adjusted Gross Income		\$99,745
Less Expenses	40.0%	\$41,122
Net Operating Income		\$58,623



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